

VALTATECH HELPS HAMMONDCARE MIGRATE ITS BUSINESS-WIDE PROCUREMENT AND INVOICING SYSTEMS TO THE CLOUD



Background and History

Last year (2020), Australian national health and aged care provider, HammondCare, which cares for more than 28,000 people across 60 locations, supported by about 4,500 staff and up to 1000 volunteers, undertook a review of their critical business operations, including procurement and payments, to enable better cost control, drive efficiencies, and increase its management team's visibility over the organisation's spending.

The Sydney-headquartered independent Christian charity identified its existing procurement and invoicing systems as being no longer fit-for-purpose, and in need of modernisation, and decided to migrate those systems to the cloud.

The challenge of replacing older, on premise systems with modern, fit for purpose cloud-based solutions with minimal disruption to the business was considerable. Familiar processes needed to be retained, and relationships with critical suppliers needed to be protected. However, over the past nine months HammondCare has achieved its aim of implementing an efficient cloud-based system and best practice processes.

HammondCare selected Coupa's Business Spend Management and Valtatech's proprietary e-invoicing cloud-based solutions to replace their existing, on premise systems.



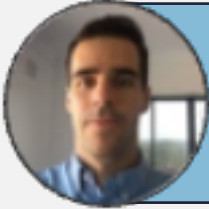
6 months

To move to the cloud



E-Invoicing

Across the organisation



Aaron Passfield
Head of
Procurement

“Valtatech’s unique offer and extensive cloud and digital transformation experience meant they were the perfect implementation partner

for our Coupa Business Spend Management implementation project. Valtatech’s cloud-based e-invoicing technology also enabled us to set up a system with very little disruption to the business, our partners, or teams on the ground.

Moving to the cloud is a critical first step, as we improve management of our procurement, sourcing, and invoicing processes. Particularly as we continue to grow as an organisation, against a backdrop of ongoing budgetary pressures, changing technology and customer demands. As an organisation, we remain laser-focused on delivering high quality, sustainable services and measurable value for our customers, partners, and donors, and will be implementing a new companywide payment system later this year.”

Utilising their source to pay transformation expertise and extensive knowledge of Coupa, Valtatech was able to rollout the spend management technology based on HammondCare’s exact requirements.

Powered by a remote team of P2P experts, which kept costs down and enabled HammondCare to complete the project without adding to their own team, Valtatech provided guidance and best practice on the implementation, ensuring strong user adoption across the business.

Results - reaping the rewards of the business-wide S2P Transformation

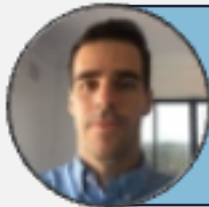
Valtatech has helped HammondCare to successfully make the move to the cloud within six months, while enabling the charity to utilise new and improved functionality within their source to pay processes including:

- Additional procurement functionality automating and streamlining the RFQ process
- Requisition workflows which are configured for delegation of authority
- Providing workflows for spend exception/approval management

Valtatech has also implemented its own e-invoicing solution, which has enabled HammondCare, in addition to its customers and partners, to adopt paperless e-invoicing, rather than submitting handwritten or scanned PDF invoices. Enabling greater invoice automation options to onboard their supplier base, lowering the manual work required to build to process invoices through e-Invoicing / PDF invoicing.

The new system will also reduce the possibility of fraud and allow more customers, partners, and suppliers to transact with HammondCare safely and securely. The changes have already had a major impact on the care provider. Helping its procurement operation to drive down costs and increase cost savings by enabling purchasing teams to rationalise suppliers, negotiate better deals, and reduce negotiable spend.

“Valtatech has been an invaluable partner during the process of transforming our source to pay system. The project and their expertise have helped us to reduce costs, identify risks and improve value delivery across the business; while providing the visibility and insights my team and I require to improve risk mitigation, due diligence processes and governance. All whilst keeping business disruption to a minimum”



Aaron Passfield

Head of
Procurement

Effective procurement can have a major impact on the revenue and profitability of any business. Better management of procurement operations not only drives down costs; but can lead to increased cost savings by enabling a business to rationalize suppliers, negotiate better deals, and reduce negotiable spend.

It goes without saying that reducing negotiable spend through cost savings can have a huge impact on a business's bottom line.

Surprisingly, many businesses still fail to see the connection between saving money and increased profit.

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